NESTOR™
Consulting

Business Profile

Aug 2023

Our Consulting Focus

Nestor Consulting was founded in Singapore by a group of former Big 4 consulting professionals and headed by a thought leader with over 30 years of Industry Experience in IT and Risk Consulting in Singapore and APAC.

Our key differentiators are very qualified and experienced resources in offering consulting services at a very competitive pricing.

Cybersecurity Consulting

We help organisations of all sizes to implement, maintain and audit Cybersecurity Frameworks based on industry standards such as ISO27001/ISO27701/ISO22301/CIS/NIST/SOC2 /PCI-DSS/SG Cyber Trust Mark

Awareness and Training

We conduct customised Cybersecurity Awareness and Training for end-users and cybersecurity professionals
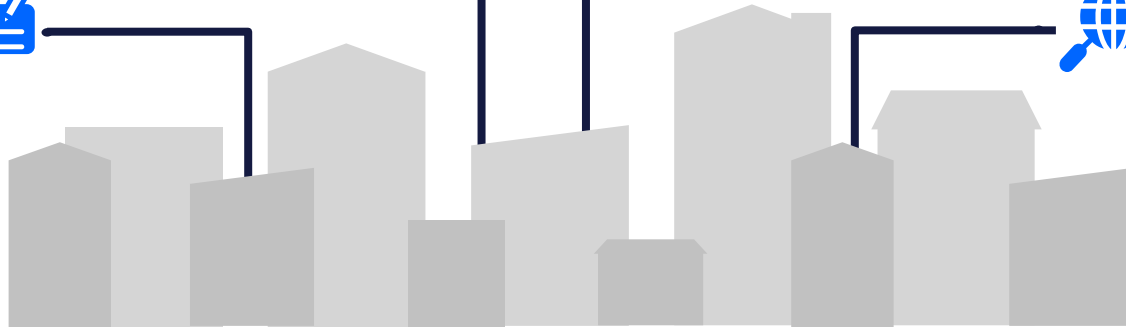
Cybersecurity Reviews

We conduct Cybersecurity Reviews/Audits of Cloud or On-Premise Applications

VAPT

We conduct Vulnerability Assessment and Penetration Testing of digital assets such as Mobile App, Web App, Thick Client, APIs, End Point Devices and Infrastructure

Our Team

Our key differentiator is very experienced consulting focused team (over 60+ years of collective consulting experience)

Our Leadership team

Vineet Sinha
CEO

- This experienced team is headed by Vineet.
- Vineet has over 30+ years of IT and Risk Consulting experience.
- He was previously heading the Cybersecurity and Resiliency Practice in a Big4 in Singapore for over 15 years as a director.
- Extensive experience in Enterprise Risk Management, FSI Operational Risk Management (BASEL), Compliance Management, Business Continuity Management/IT Disaster Recovery/Crisis Management, IT Security/Cyber Security Framework Implementation (CSA/ISO27000/NIST).

Vijay Gour
Director

- Vijay has over 15 years of IT, PMO, Risk Assessments and Business Continuity Management experience.
- Vijay has prior experience of implementing and managing the BCM framework and processes both in-housed and as an external consultant & successfully completed various BCM engagements.
- Vijay was previously worked with a Big4 as a manager in Singapore.

Francis Chong
Director

- Francis has over 20+ years of IT risk & business consulting experience in Big 4 consulting firms with 15 years of extensive financial operational experience with a background in various industries ranging from airline, charities, education, FMCG, logistics, and IT.
- Conducted various engagements covering business continuity management, IT disaster recovery and IT controls (General and Application).
- Conducted business process reengineering review for large charitable organisations & stat boards. Charitable organisations include hospitals, schools, hospice, hostel, etc..

Our Team

Vineet Sinha
Founder/CEO

- B Tech (Computer Engineering)
- MSc Risk and Investment Management (EDHEC)
- CBCP
- CIA
- CISA
- Practitioner Certificate in PDPA (IAPP+PDPC)

- Over 30+ years of Risk Management and Cyber Security experience. More than 18 years in leading a Big 4 consulting team. Personally led over 200+ engagements covering FSI, government, telecom, FinTech and manufacturing in Singapore and Asia Pacific.

- Led critical review of Thailand's National Payment System Operator's key payment systems against BASEL's Principles of Financial Market Infrastructure Guidelines and Cyber Resilience Guidelines, identified and risk ranked gaps, worked with organisation's Cyber Risk Function to close the gaps.

- Led development of Digital Risk Management Framework for Lage Govt Agency in Singapore, covering over 10 IT domains using industry standards such as ISO 27000, NIST, COBIT and PMI. Digital Risk Management Framework covered Policy, Procedures and Roles and Responsibilities.

- Led development of IT Security Risk Management Framework based on ISO 27000 and Singapore Govt's IT Security Policy and Guidelines for a large Govt Agency in Singapore. IT Security Risk Management Framework covered Policy, Procedures and Roles and Responsibilities.

- Led over 100+ BCM/Crisis Management/IT DR engagements in last 15 years. Which includes over 25+ such engagements for various ministries, statutory boards and organ of state in Singapore Government. Typical BCM engagements included Business Impact Analysis, Threat Assessment, BCM Strategy Development, BCP/Crisis Management Plan Development, Training and Awareness and Exercise and Testing.

- Led development Cloud Incident Response Guidelines for Cloud Services Providers for a large regulator in Singapore.

- Setting, implementing, operationalizing and training Enterprise Risk Management framework based on ISO 31000, COSO and ANZ4360 standards.

- Setting, implementing, operationalizing and training Operational Risk Management framework based on BASEL II standard and MAS Guidelines.

- Extensive experience in implementing GRC Technology Products (Oracle, RSA Archer, OpenPages etc).

Our Team

Vijay Gour
Director

○ Bachelors in Computer Science

- Over 15+ years of IT, Risk and Cyber Security experience across US, Asia and Europe and around 4 years with Big 4 in Singapore with various large corporations and government linked entities.

- Led roll out of Cyber Security Programme of a major Japanese Consumer Electronics Firm globally after a high-profile state level actor backed major data breach. This was a highly critical project involving regulatory bodies and law enforcement officials across various jurisdictions and involved implementing Global Information Security Standards for numerous datacentres spread worldwide in the domains of Endpoint compliance, Data encryption and Identity and Access Management.

- Setting, implementing, maintaining and training Cloud Information Security Management framework based on NIST and SS584 standards for a major education service provider with a global footprint.

- Led implementation of ISMS for various clients in Singapore from both private as well as public sectors.

- Implementing and operationalizing IT GRC framework for clients across southeast Asia.

- Hands-on experience in IT auditing, IT Security, Compliance review, as well as IT general control review, application control review and security consulting for clients including Singapore's leading performing arts centre.

- Implementing, operationalizing and auditing Business Continuity Management framework based on ISO 22301 standard for various client in the public and private sectors.

- Led implementation of a Risk Platform for Singapore's InfoComm govt regulator.

- Implementing, operationalizing and training Enterprise Risk Management framework for organizations within Singapore.

- Carried out several advisory projects dealing with Business Process Reviews.
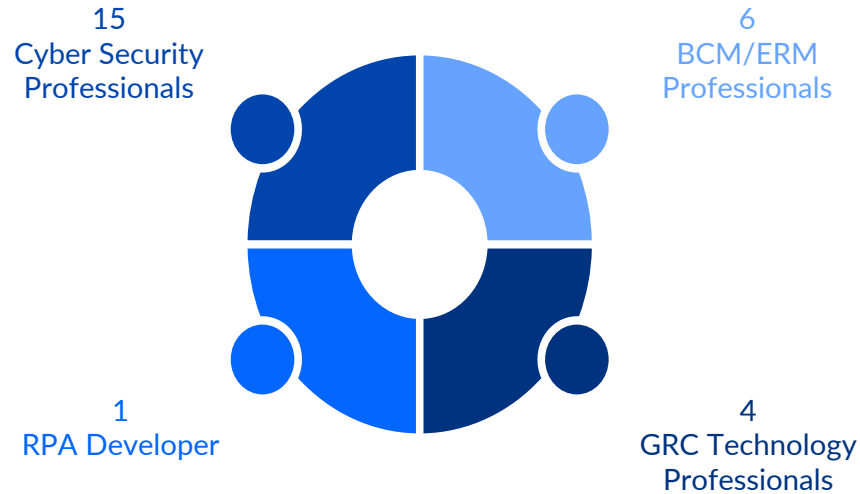
Our Team

Francis Chong
Director

- Masters of Business Administration
- B.Sc. (Accountancy & Computer Science)
- Chartered Accountant (ICANZ)
- Member of ISACA (Retired)
- CISA (Retired)

- Over 20+ years of IT risk & business consulting experience in Big 4 consulting firms with 15 years of extensive financial operational experience with a background in various industries ranging from airline, charities, education, FMCG, logistics, and IT.

- Conducted various internal audits covering business continuity management, IT disaster recovery and IT controls (General and Application).

- Led engagements in providing consulting services on program management, advisory & validation services on financial framework reporting. Other projects include advising clients on the application of technology to improve shareholder's value.

- Conducted business process reengineering review for large charitable organisations & stat boards. Charitable organisations include hospitals, schools, hospice, hostel, etc.

- Led financial review of an integrated clearing house and settlement system for a contactless stored value card issuer

- Provided advisory services on financial reporting of the leading charitable organization

- Advising on financial controls, legal and operational issues, as well as setting strategic directions on governance of leading charitable organisations

- Implemented financial systems working closely with relevant departments in customising and integrating these systems with the operational system.

- Performed risk assessments and developed risk management framework and implementation roadmap.

Offshore Delivery Team

We have setup an offshore delivery team consisting of 25 resources which continue to grow:

15
Cyber Security
Professionals

6
BCM/ERM
Professionals

1
RPA Developer

4
GRC Technology
Professionals

Our Services

Domain	International/Regulator Standards
Cyber Risk Services	- ISO 27001
✓ Cybersecurity Framework Implementation	- ISO 27005
✓ Cybersecurity Risk Assessment	- ISO 27017
✓ Vulnerability and Penetration Testing/Source Code Review	- NIST
✓ Cyber Incident and Response Plan and Exercise	- SS584
✓ IT Security and Awareness Services	- PCI-DSS
✓ Regulatory Compliance/Industry Standards Consulting	- CSA's CCM V4.0
	- CIS Top 20
	- MAS TRM Guidelines
	- SG CyberTrust Mark
Business Continuity Management Services	
✓ Business Impact Analysis, Threat Assessment, BCP Strategy, BCP Plan Development, Training, Testing and Exercising	- ISO 22301
✓ IT Disaster Recovery Plan Development and Testing	- MAS BCM Guidelines
✓ Regulatory Compliance/Industry Standards Consulting	

Our Services

Domain	International/Regulator Standards
Personal Data Protection ✓ Framework Development ✓ Data Breach Response Plan and Exercise ✓ Training and Awareness Services	▪ ISO 27701 ▪ PDPA ▪ GDPR
Enterprise Risk Management ✓ Framework Development ✓ Training Services	▪ ISO 31000
Anti-Bribery Standard ✓ Framework Development ✓ Training Services	▪ ISO 37000

Client Testimonials

Subject: Testimonial - ISO 27001 Certification
Date: Thursday, 25 May 2023 at 8:33:58 PM Singapore Standard Time
From: Thyag Venkatesan
To: Vineet Sinha
CC: Vijay Gour

Dear Vineet,

I wanted to provide a testimonial for the great collaboration and support provided by Nestor Consulting to Virkware on our ISO 27001 certification.

Virkware embarked on a project starting April 2023 to secure our ISO 27001 certification. We are a start-up and this raised two challenges:
1) We did not have an existing Information Security Management System (ISMS) in place
2) The Virkware team was resource constrained and also did not have sufficient knowledge of information security topics

Nestor Consulting was extremely diligent, patient and knowledgeable. Your team guided us and helped to establish the ISMS in Virkware. The strong subject matter expertise of the Nestor team also helped to craft an ISMS that was practical and relevant for Virkware's business and operating context.

Subsequently, Nestor Consulting enabled us to embed the ISMS practices in VIrkware's daily business activities. The support provided by Nestor Consulting during the certification audit was rapid and effective.

As a consequence, we secured our ISO 27001 certification without any major or minor non-conformities. The external auditor also appreciated the ISMS as well as the information security posture of Virkware.

This would not have been possible without the guidance, patience, knowledge and professionalism of the Nestor Consulting team.

Thank you for everything and I look forward to the opportunity to continue working with your team in future.

Thyag Venkatesan
Virkware | Unlock Talent
Co-founder & CEO

Subject: Nestor Consulting
Date: Wednesday, 24 May 2023 at 1:03:43 PM Singapore Standard Time
From: Michael
To: Vineet Sinha

To Whom It May Concern.

We engaged Nestor Consulting Pte Ltd in Singapore to provide following Cybersecurity Service:

ISO27001:2013 Standard Implementation

We had and continue to have a great experience working with Nestor Consulting. The team is professional, skillful, responsive, and thorough. We found their attention to detail, ability to adapt to changing business or technical needs, and clarity of communication exceptionally valuable in our fast paced industry. Their commitment to deliver on schedule and within budget makes Nestor Consulting a trusted and reliable partner.

Sincerely,
Michael Chu
Co-Founder
Multiverse Labs Pte Ltd

Our Recent Experience
Business Continuity

Client	Summary of Scope
Large Singapore Govt Statutory Board	We were engaged to conduct BCM Trainings for 80+ BCM Managers/Coordinators. The objective of training was to develop BCP Plan for Cybersecurity Incident Response scenario. Key scope included: ✓ Developed training materials and Cybersecurity Incident Response Plan Template based on ISO 22301. ✓ Conducted first session to explain participants ENISA's Top15 Cybersecurity threats, Anatomy of Cybersecurity Attack using Lockheed Martin's Kill Chain, CREST's Cyber Incident Response methodology followed by step-by-step process to develop Cybersecurity Incident Response Plan. ✓ Conducted 1 to 1 session to review newly developed plans and addressed issues and queries. ✓ Conducted half-day tabletop exercise to validate new developed plans and identified improvement areas.
Large Govt Linked Company in Singapore (Defence Sector)	✓ Conducted BCM Training on leading BCM practices based on ISO 22301 standard covering 20 participants. Also covered key differences between 2012 and 2019 versions of ISO 22301.
Government body	✓ We are recently engaged by a client to develop IT security and incident management plans.
Large Indonesian Data Center Operator	We are recently engaged by a client to migrate BCMS from ISO22301:2012 to ISO22301:2019 prior to surveillance audit.
Large German Technology Company / Leading Govt Linked Organization	We are recently engaged by a client to implement BCM Framework. Key scope included: ✓ Conduct Risk Assessment and Business Impact Analysis. ✓ Conduct Business Continuity Strategy. ✓ Develop BCP Plan, Incident and Crisis Management Plan, Cybersecurity Incident Response Plan and IT Disaster Recovery Plans ✓ Conduct BCM Training (20-30 Pax) ✓ Conduct tabletop exercise.

Our Recent Experience
Cybersecurity

Nestor Consulting has been recently awarded and implemented/implementing various Cybersecurity and Resiliency projects:

Customer	Summary of Scope
Large German Technology Company / Leading Govt Linked Organization	We are recently engaged by a client to develop Cybersecurity Framework based on ISO 27000/ISO20000. Key scope included: ✓ Conducted gap assessment of existing framework against ISO 27000's requirements to identify gaps and develop recommendations. ✓ Revamped of Information Security Policy and Governance to align with ISO 27000 requirements. ✓ Revamped of Change Management and Incident Management Procedures. ✓ Developed Cybersecurity Policy based on ISO 27032. ✓ Developed sub-policies to address 14 domain areas in ISO 27002.
Large Chinese Pharmaceutical Company	We reviewed existing cyber security framework against ISO 27000 and enhanced the Cyber Security Policy and Procedures covering over 80+ controls specified in ISO 27002. The scope covered review, enhancement or development of following ICT policies: ✓ IT Incident Management Guidelines, ✓ IT Security and Technical Guidelines, ✓ IT Asset Management Process, ✓ Access Management Process, ✓ Workplace Security Process, ✓ Change Management Process, ✓ Record Management Guidelines.

Our Recent Experience
Cybersecurity

Nestor Consulting has been recently awarded and implemented/implementing various Cybersecurity and Resiliency projects:

Customer	Summary of Scope
Large German Technology Company / Leading Govt Linked Organization	We are recently engaged by a client to develop Cybercrime Prevention Action Plans to prevent and respond to cybercrimes affecting workplace.
Large Singapore Govt Linked Company	We are recently engaged by a client to review and update ISMS based on ISO 27001 prior to recertification audit.
Fast Growing EdTech	Information Security risk assessment and implementation and certification of ISO27001:2013 Standard.
Global data center operator	We are recently engaged by a client to review and recommend Information security controls prior to PCI-DSS certification for multiple data centers within Singapore.
Large Educational Institute in Singapore	We are recently engaged by a client to conduct cybersecurity tabletop exercises and training for all the faculty and staff.
Fast Growing EdTech	We are recently engaged by a client to conduct Vulnerability and Penetration Testing of their web and mobile applications.
Large Educational Institute in Singapore	We are recently engaged by a client to review and improve their Information Security Management System based on NIST Framework and develop hardening guidelines for 20+ software.

Our Recent Experience
Cybersecurity

Customer	Summary of Scope
Swiss Public Research University	Review and gap assessment of IT Security Policies against ISO 27001
Govt Linked Insurance Company	Review and update of Incident and Crisis Management Plan and Cybersecurity Incident Response Plan
Environmental and Sustainability platform	Information Security risk assessment and implementation and certification of ISO27001:2013 Standard
Talent and Performance Management Platform	Information Security risk assessment and implementation and certification of ISO27001:2013 Standard
Metaverse and Crypto Platform Platform	Information Security risk assessment and implementation and certification of ISO27001:2013 Standard
Premier educational institute in Singapore	We were engaged by the client to conduct vulnerability assessment and penetration testing of their applications, network and whole campus wide infrastructure to identify vulnerabilities and provide recommendations.
Large Insurance Company	Data Migration of RSA Archer GRC Solution
Large Public University in Singapore	ISO20000-1:2018 (ITIL) Implementation Training

Our Credentials

We are SG Cyber Trust Mark Essential certified, licensed to provide penetration testing, and registered with GeBIZ:

✓ We are SG Cyber Trust Mark Essential Certified

✓ We were part of the pilot carried out for introduction of the certification.

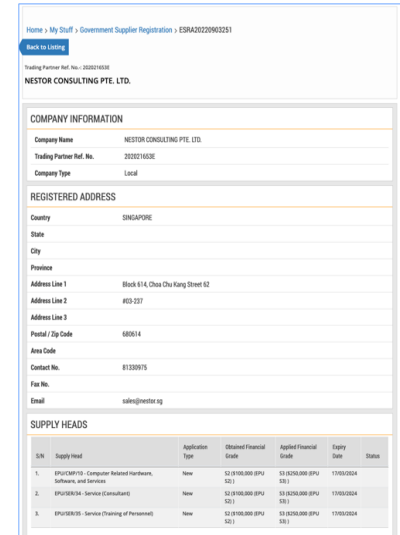✓ We are registered with GeBIZ under the following categories:
  o EPU/SER/34 - Service (Consultant)
  o S2 ($100,000 (EPU S2))

Our Credentials

CYBER ESSENTIALS

Nestor Consulting

Nestor Consulting Pte Ltd is founded by a team of experienced Cybersecurity Professionals who have over 50 years of industry experience. The founder previously worked in the Cybersecurity practice of two Big4 Consulting Firms in Singapore. The team has collectively served over 200+ customers in Singapore and wider Asia Pacific in their professional career spanning SMEs, Startups, FinTech, Banking, Insurance, Payment, Healthcare, Public Sector/Government, Education and Telecom sectors.

Current services include Implementation and Internal Audit of ISO standards such as ISO27001, ISO27701, ISO22301, ISO20000-1, SG Cyber Trust Mark, Data Protection Trust Mark, SS584, PCI-DSS, and SOC2. It also includes Vulnerability and Penetration Testing, Cloud Security reviews, training/awareness, business continuity plan development and testing. We also support clients in the application process for applying for various government grants.

Visit website

✓ We are an approved Vendor by Cybersecurity Agency of Singapore to provide implementation services for SG Cyber Essential Mark for SME Sector 'CISO as a Service' in Singapore. Our services are partially funded by the Singapore Govt Grant by Cybersecurity Agency of Singapore.

✓ Cybersecurity Agency of Singapore has developed SG Cyber Essential Mark to improve cybersecurity readiness of SME Sector.

✓ We are appointed by SME center@SMCCI in Singapore to provide consultancy services to implement Cybersecurity related ISO Standards for SME Sector in Singapore as part of Emerging Stronger Together (EST) programme.

https://smecentre-smcci.sg/emerging-stronger-together-2/

Our Partners

Nestor Consulting is the implementation partner for industry leading SaaS Solutions in Cyber Security, GRC and Digital domains within Asia Pacific.

Thanks!