Technoally
MSP

https://www.technoally.com

TECHNOALLY MSP PROFILE

Presentation By : Sales & Marketing Team

ABOUT TECHNOALLY

Technoally was founded by experienced IT professionals with over three decades of industry expertise. The company was established in 2016 with the goal of providing cloud solutions and managed services to customers. Technoally is a dynamic organization, drawing on the collective consulting experience of its team, which exceeds 30 years.

The company's vision is to be a pioneer in the IT industry by delivering value-added services for the products and solutions it resells. Technoally has a long history of providing technical support and integration services to customers with on-premise IT hardware and software infrastructure. While continuing this core service offering, the company now also provides managed services to both existing and new customers.

Furthermore, Technoally has streamlined its capabilities to offer the latest hardware, software, and networking solutions on the cloud. This enables customers to avoid the upfront capital expenditure and technology refresh cycles associated with purchasing and maintaining expensive on-premise IT infrastructure. Technoally's managed services allow customers to operate their entire IT infrastructure with minimal or no in-house IT personnel.



OUR DELIVERIES

01 AN MSP

As a Managed Service Provider (MSP), Technoally offers affordable, proactive IT management and support to help your growing business thrive. Through our unique framework for delivering managed IT services, we provide a comprehensive suite of proactive solutions to keep your computer systems running smoothly.

At Technoally, our mission is to be a trusted technology partner that empowers businesses to transform and digitize. Through our consultative approach, we evaluate your unique needs and recommend tailored solutions to drive your success - both now and in the future. By optimizing your use of the right technologies, we can help your organization save time and money, so you can focus on what matters most, your business.



02 A CLOUD RESELLER

Customers exploring cloud service options can now make an informed decision with the help of Technoally's expert consultants. These consultants can advise on the various cloud solutions available in the market and guide customers on the best choice for their hosting needs. Technoally offers a range of hosted models, as listed below, to help businesses modernize their IT infrastructure through cloud adoption.

While smaller organizations may opt for a cloud-first approach, larger enterprises often require migration and integration services, which Technoally provides to facilitate a smooth transition to the cloud.



AN MSP

Technoally's managed service offering provides a comprehensive and proactive approach to IT management and support, enabling growing businesses to operate efficiently and effectively. Through a unique framework, Technoally delivers a wide range of solutions designed to maintain the smooth operation of computer systems, including network and security management, server and desktop management, help desk services, and application management. These services can be delivered remotely or on-site, tailored to the specific needs of each client. By partnering with Technoally, companies can benefit from cost savings, as the outsourcing of IT management eliminates the need for significant investments in infrastructure, personnel, and training. Additionally, Technoally's proactive maintenance and monitoring services help prevent costly downtime, ensuring that businesses remain operational and productive. As a company grows and its IT requirements evolve, Technoally's managed services can be easily scaled up or down, providing the flexibility needed to adapt to changing market conditions and maintain a competitive edge. Furthermore, Technoally stays at the forefront of technological advancements, continuously updating its offerings to provide clients with access to the latest innovations without the burden of managing them internally. By leveraging Technoally's expertise and resources, companies can enhance reliability, security, consistency, productivity, cost management and control, performance, and facilitate managed expansion and growth



AN MSP

Managed services are a type of outsourcing in which a company contracts with a third-party provider to manage its IT infrastructure, applications, and other business operations. This allows the company to focus on its core competencies while leaving the management of its technology infrastructure to experts.

Managed services can include a variety of offerings, including network and security management, server and desktop management, help desk services, and application management. These services can be delivered remotely or on-site, depending on the needs of the company.

One of the main benefits of managed services is cost savings. By outsourcing IT management to a third-party provider, companies can save money on infrastructure, personnel, and training. Managed services providers can also help companies avoid costly downtime by providing proactive maintenance and monitoring services.

Another benefit of managed services is scalability. As a company grows, its IT needs will also grow. Managed services providers can quickly scale up or down services to meet the changing needs of a company. This flexibility allows companies to respond quickly to market changes and stay competitive.

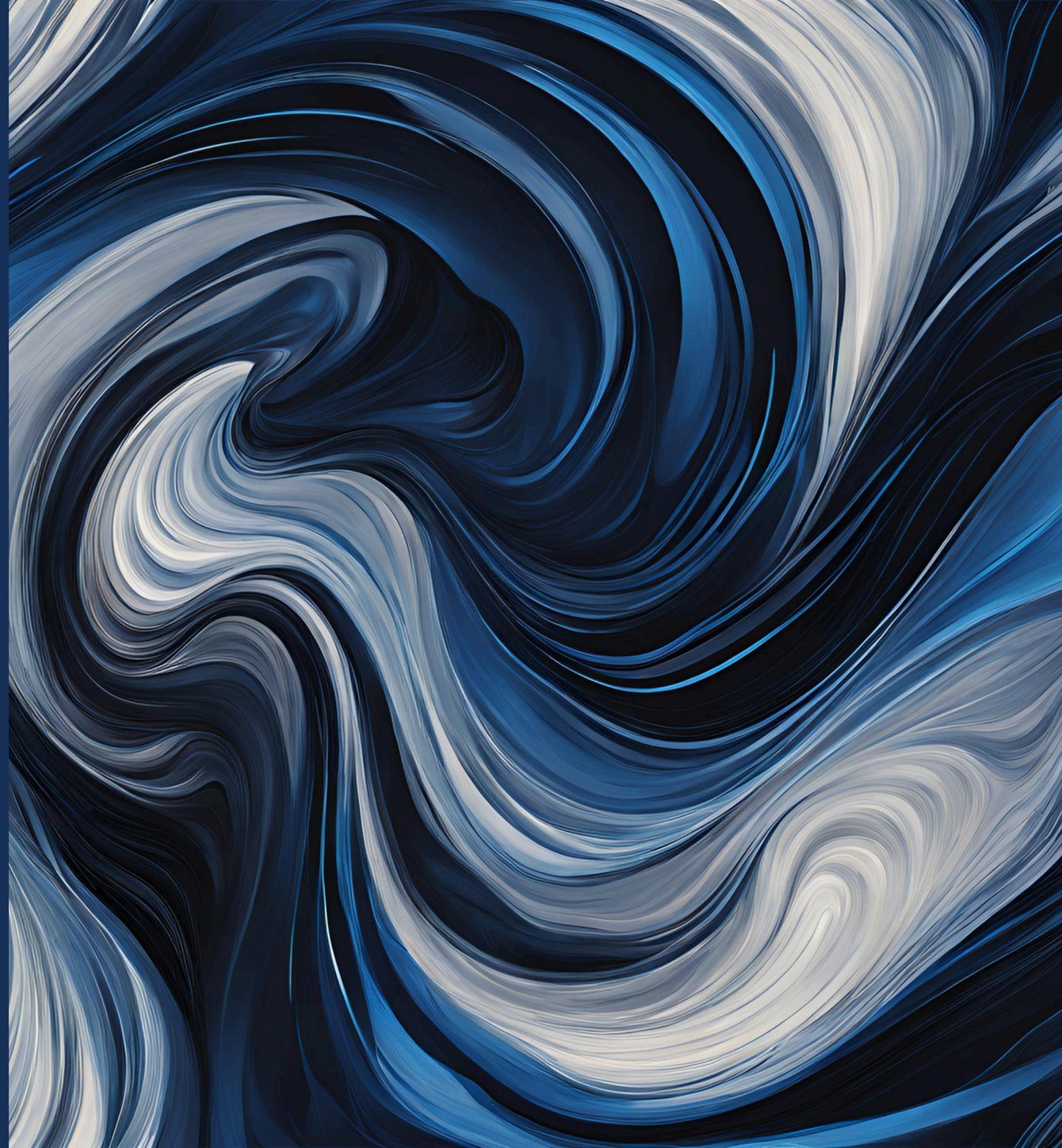
Managed services can also help companies stay up-to-date with the latest technology trends. Managed services providers are constantly updating their technology offerings to provide the best service possible to their clients. This allows companies to take advantage of the latest technology advancements without the hassle of managing it themselves.



DELIVERABLES

Summary of MSP activity

- RMM - Remote monitoring and management
- Patch Management
- AV with Endpoint Detection & Response
- Ransomware Detection
- Endpoint Backup
- Managed Detection & Response
- Network Vulnerabilities Detection & Response



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THANK YOU



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